

ABOUT PINETREE SECURITIES

Pinetree is a member of Hanwha Investment and Securities, a part of Hanwha Group, one of the top 7 biggest corporations in South Korea. Pinetree has built a modern technology platform to support investors from the beginning steps including:





The first application in Vietnam that helps investors studying and practising stock trading on virtual platform





The application for stock trading and connecting with social investment community, where investors can share their knowledge and experience





The application for stock trading fast, stable and secured



OUTSTANDING FEATURES OF CII121029 BOND IN PINEB'S PORTFOLIO



TOP ENTERPRISE
IN FIELD OF
DEVELOPING
TRANSPORTATION
INFRASTRUCTURE



FIXED COUPON
RATE 9.5%
ANNUALLY



LISTED BOND ON HNX



ATTRACTIVE YIELD
TO MATURITY IS
UPDATED DAILY
ON PINETREE'S
WEBSITE AND
APPS



PINETREE
SUPPORT FOR
LIQUIDITY

BOND INFORMATION

ITEMS	CONTENT Ho Chi Minh City Infrastructure Investment JSC ("CII")		
Issuer			
Bond Name	Bond CIIB2124002		
Bond Code (HNX)	CII121029		
Denomination	500,000,000 VND		
Face value	100,000 VND		
Characteristics	Unconvertible, Non Warrant and Unsecured Corporate bond		
Issue Date	21/10/2021		
Maturity Date	21/10/2024		
Coupon Rate	Fixed 9.5 %/year		
Coupon Payment Period	Quarterly		



INTEREST RATE REFERENCE

Table of interest rate for Bond CII121029 applied from 16/1/2024 ~ 9 months The remaining tenor Yield to Maturity (on 16/1/2024) 8.5% a.n Selling price (Pinetree buy back from 9.5% a.n customer to support liquidity) Interest rate for 12 month retail term 4.7% a.n deposit (*)

(*) Retail term deposit rate was announced officially on Vietcombank's website on 16/01/2024

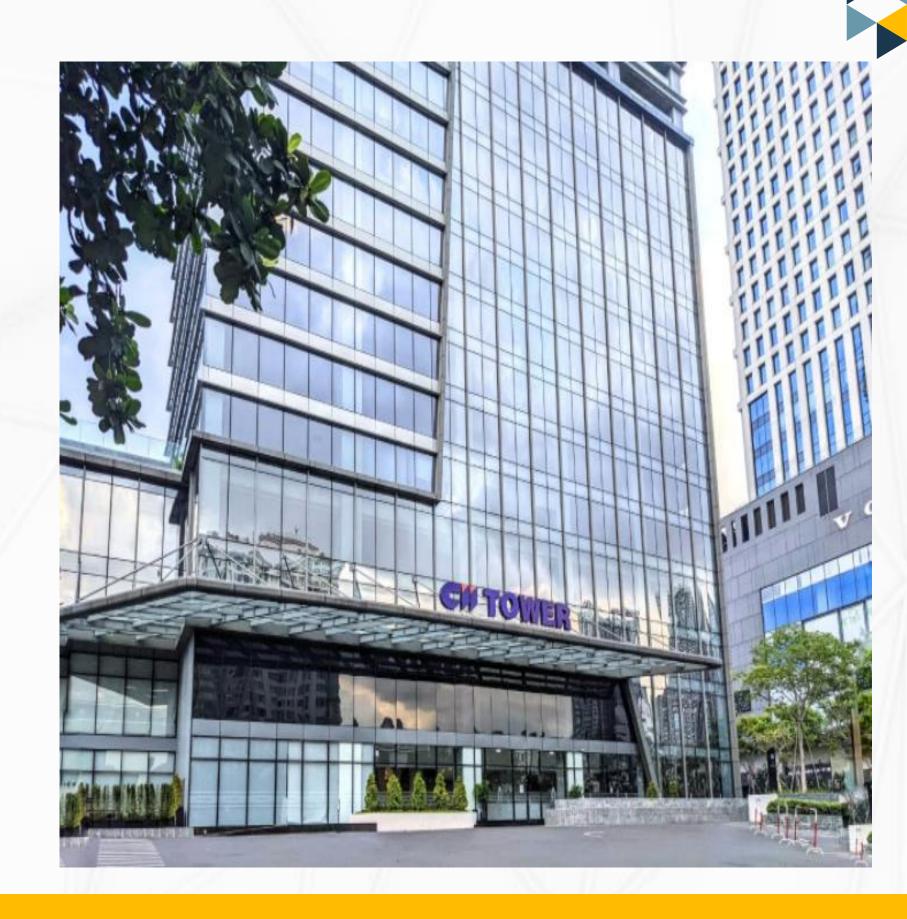


COMPANY PROFILE

At the end of 2001, Ho Chi Minh City Infrastructure Investment Joint Stock Company was established to fundraise from private sources to invest in infrastructure developments and implement the construction of infrastructure projects in Ho Chi Minh City.

CII has made significant contribution to implement the privatization of infrastructure development through the formation of a mobilization channel for medium and long-term capital from financial institutions, as well as idle capital among citizens and other economic sectors.

In 2013, CII has conducted financial restructuring process through investing in infrastructure construction field. Over the past 22 years, CII has affirmed its brand as a prominent investor with strong financial condition and good reputation in the field of infrastructure development including: roads and bridges, residential area and industrial zone infrastructure and traffic toll collection services.



BUSINESS LINE



TRANSPORTATION INFRASTRUCTURE

Building key road, key traffic arteries connecting the regions.

Exploiting BOT traffic toll collection on some highways.



REAL ESTATE

Developing high-end real estate and infrastructure projects in Thu Thiem New Urban Area and mid-range real estate projects spanning the territory of Vietnam.



WATER PROVISION

Developing to become a symbol of community trust in the development of water supply and drainage in Vietnam.

TRANSPORTATION INFRASTRUCTURE





CII INFRASTRUCTURE
SERVICES COMPANY LIMITED







HANOI HIGHWAY EXPANSION PROJECT



RACH MIEU BRIDGE (BEN TRE)







REAL ESATE

NORTHERN THU THIEM AREA ONE MEMBER COMPANY LIMITED

FIVE SEVEN SEVEN INVESTMENT JOINT STOCK COMPANY





THE THU THIEM RIVER APARTMENT

152 DIEN BIEN PHU BUILDING









WATER INFRASTRUCTURE

SAIGON WATER INFRASTRUCTURE JSC (SII)

(*) 26/6/2023 CII completed divestment in SII

STRATEGIC PARTNER





TAN HIEP 2 WATER PLANT



THU DUC B.O.O WATER PLANT



CU CHI WATER SUPPLY PROJECT



FINANCIAL SITUATION

BUSINESS RESULT (BILLION VND)	6M2022	6M2023
Net Revenue	1,707	1,591
Financial Income	1,118	680
Gross Profit	711	477
Net Income	800.72	117.87
Gross Profit Margin	41.65%	29.98%
Net Profit Margin	46.91%	7.41%

- Financial Income contributed significantly to CII's profits. In the first 6 months of 2023, the Company has recorded a high profit from divestment activities at some subsidiaries (Saigon Water Infrastructure Joint Stock Company and NBB Quang Ngai One Member Limited Company) and interest income from equity investment, deposits and bonds of VND 172 billion and VND 424 billion, respectively.
- The Company's gross profit margin and after-tax profit margin decreased compared to the same period last year, which is attributed to the decreased revenue in real estate sector while high capital expenses in the scenario of resilient real estate market in 2023. Another reason came from the sudden decline in the financial investment (in 2022, the Company recorded an unusual profit from divestment activities at NBB Investment JSC, subsidiary of CII which helped CII earn ~ 800 billion VND).

Source: Interim Financial Statement for the 1H2023 (Audited)

PINEB REGIME

INVESTMENT AMOUNT

Start only from **1,000,000 VND** on face value

2

SHORT TERM
LISTED BOND

~ 9 months left, but attractive Yield to Maturity

3

ELIGIBLE INVESTORS

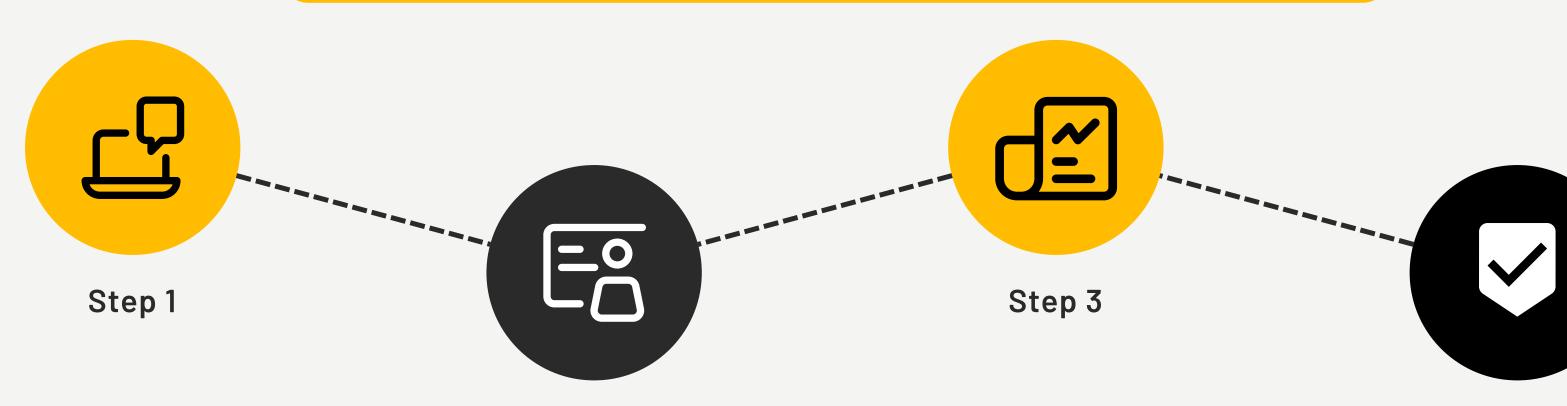
All investors (individuals and non-Fls corporates) who have account at Pinetree can actively purchase bonds on PineB

4

FLEXIBLE BUY & SELL

Pinetree supports for bond
liquidity in PineB (only
applied for customers buy
bonds on PineB)





LEARN ABOUT

Customers easily find out bond information provided on website/apps, then choose the right bond for their need.

OPEN ACCOUNT

Step 2

Open a securities account via EKYC on website or Alpha trading app.

(For foreigners, please contact Pinetree to get advice on open-account process)

BOND PURCHASE ORDER

Customers can log in their account at website or mobile application to place purchasing order at time T during working hours

Step 4

COMPLETION

At time (T+1), Customers check bond outstanding in their account.

CONTACT



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